SAGE X3 FOR AGRI BASED COMPANIES

Explained with Case Study- **How can Agri Based companies leverage the power of Sage X3 ERP?**

TAILORING THE X3 ERP SOLUTION

Sage X3 is a robust ERP solution that can benefit agricultural companies in several ways, from helping them manage their crop production from seed to harvest by providing tools for crop planning, planting, and crop health monitoring to tracking crop yields, analyzing soil data, and managing crop rotations to maximizing yields.

Let's begin the discussion by analyzing a case study that showcases the benefits of Sage X3 for agri-based companies. We discuss SageX3 implementation at a full-service agricultural solutions provider with over 55 years of experience in the crop production industry.

- **Company**- An agricultural solutions provider based in the United States distributing agricultural inputs, seeds, and crop protection products.

LEVERAGING THE POWER OF SAGE X3 ERP

- **Challenge**- The agri solutions provider needed to replace its outdated ERP system and sought a dynamic solution to provide better inventory and sales visibility, streamline processes, and improve customer service.

- **Solution**- After evaluating several solutions, the company chose Sage X3 and GerminIT as its SageX3 implementation partner.

Implementation benefits:

- <u>Increased Visibility</u>: Sage X3 provided real-time visibility into inventory levels, sales, and financial data. This allowed the company to make better decisions and quickly respond to customer needs.
- <u>Streamlined Processes</u>: Sage X3 streamlined several processes for the agricultural solutions provider, like inventory management, purchasing, and order fulfillment. Automating these processes allowed the company to reduce manual errors and increase efficiency.
- <u>Improved Customer Service:</u> With Sage X3, the company could provide better customer service by providing faster and more accurate order fulfillment, improving customer communication, and better insights into customer needs.
- <u>Better Reporting</u>: Sage X3 provide better reporting capabilities, allowing the company to track key performance indicators (KPIs) and make data-driven decisions.

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> *Sage X3 helped the agricultural solutions provider improve its operations and provide better customer service. The company saw a return on investment within two years of implementation and is continuing to see improvements in efficiency and profitability.*

With this case, we can conclude that Sage X3 is a comprehensive ERP solution that agri-based companies across geographies can use to manage their business processes effectively.
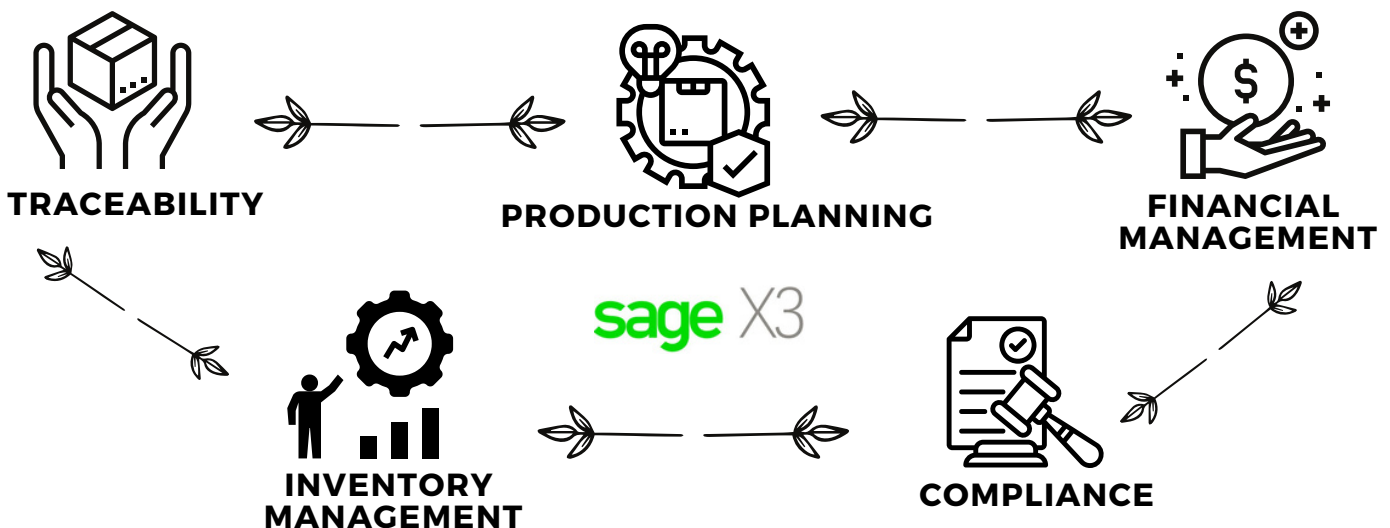
Here are how Sage X3 can help agri-based companies:

- Inventory Management: Agri-based companies deal with much inventory, including raw materials, finished products, and by-products. Sage X3 can help these companies manage their inventory more efficiently by providing real-time visibility into stock levels, tracking stock movements, and automating inventory replenishment.

- Production Planning: Agri-based companies need to plan their production carefully to ensure that they can meet demand while minimizing waste. Sage X3 can help these companies plan their production more effectively by providing tools for capacity planning, resource scheduling, and production monitoring.

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- Traceability: Traceability is crucial for agri-based companies to track their products from farm to table. Sage X3 provides a lot number and batch tracking capabilities that can help these companies track their products through the supply chain.

- Financial Management: Sage X3 can help agri-based companies manage their finances more effectively by providing budgeting, forecasting, and financial reporting tools. It can also help these companies manage their accounts payable and accounts receivable processes more efficiently.

- Compliance: Agri-based companies must comply with various regulatory requirements, such as food safety regulations, environmental regulations, and labor laws. Sage X3 can help these companies manage compliance more effectively by providing tools for tracking and reporting compliance-related activities.

Pre- SageX3 customization benefits for the Agri-based companies

TRACEABILITY

PRODUCTION PLANNING

FINANCIAL MANAGEMENT

sage X3

INVENTORY MANAGEMENT

COMPLIANCE

In summary, **Sage X3** is an excellent ERP solution for agri-based companies as it provides a comprehensive set of tools for managing inventory, production planning, traceability, financial management, and compliance.

A recent study by an independent ERP consulting firm ranked Sage X3 in the Top 10 ERP systems in the market.

We at GerminIT's work on creating **high impact customisations** on **Sage X3**.

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